sedus

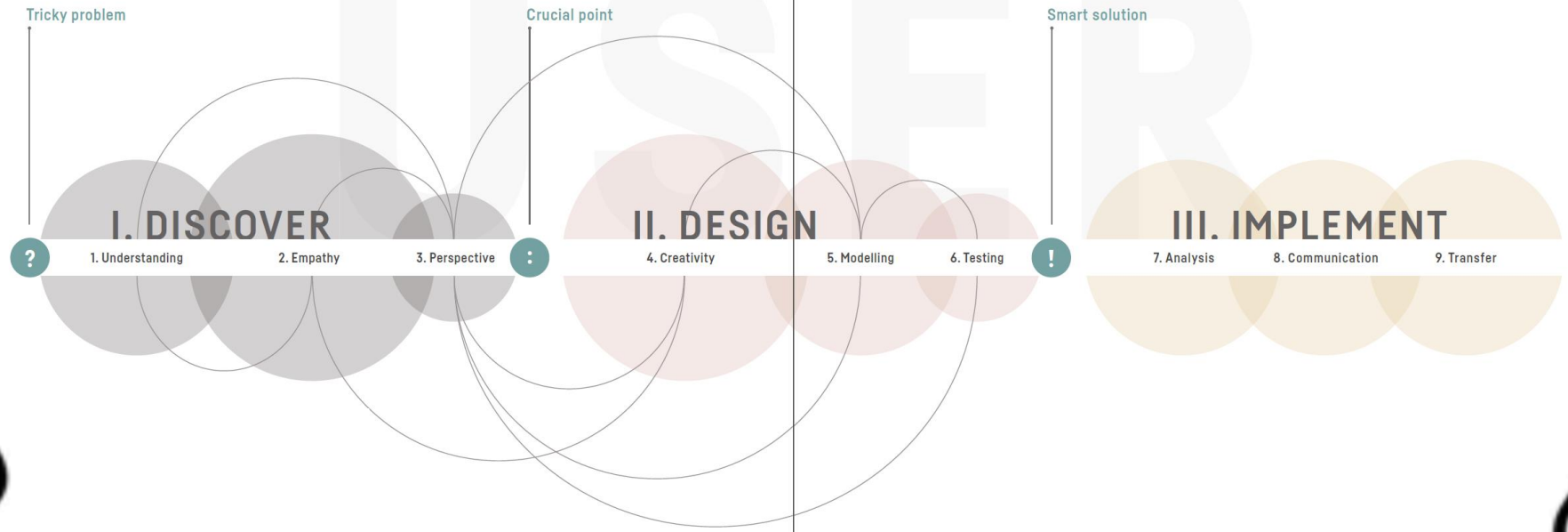
create the

NEWNEXT

Let´ s shape the
workscape of tomorrow!
together

SUCCESS FACTOR

Smart Thinking Model



sedus

The general ice breaker questions
to keep in mind

How are you working today ? (back to the office – post covid)

sedus

The general ice breaker questions to keep in mind

Which are currently the biggest challenges you have to face?

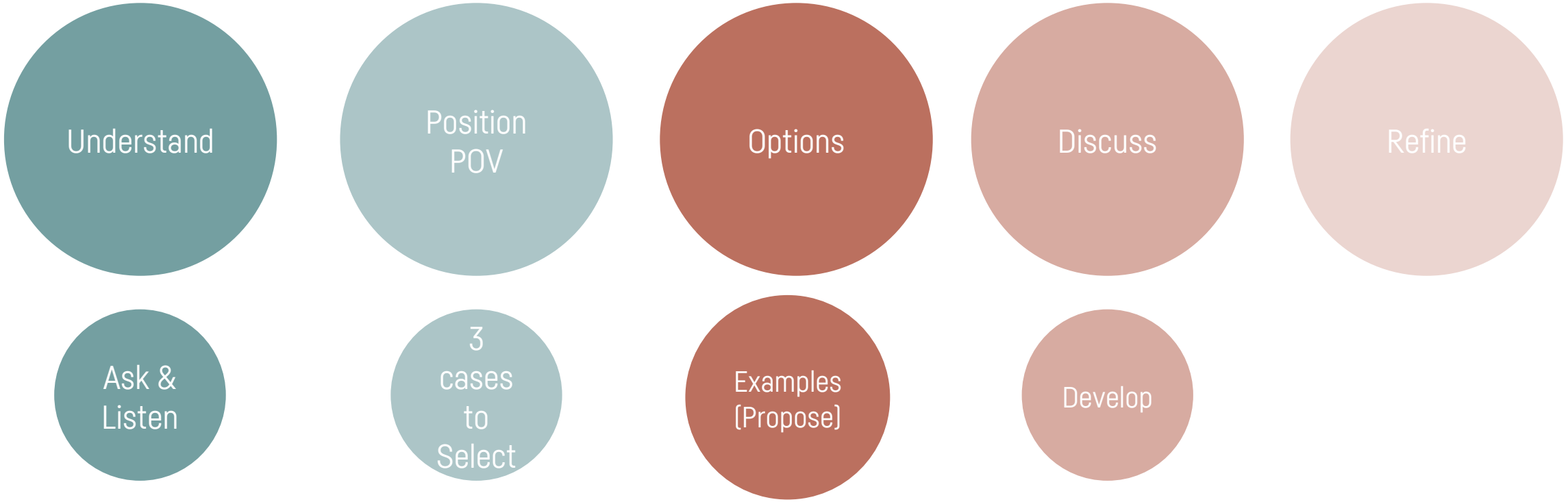
sedus

The general ice breaker questions to keep in mind

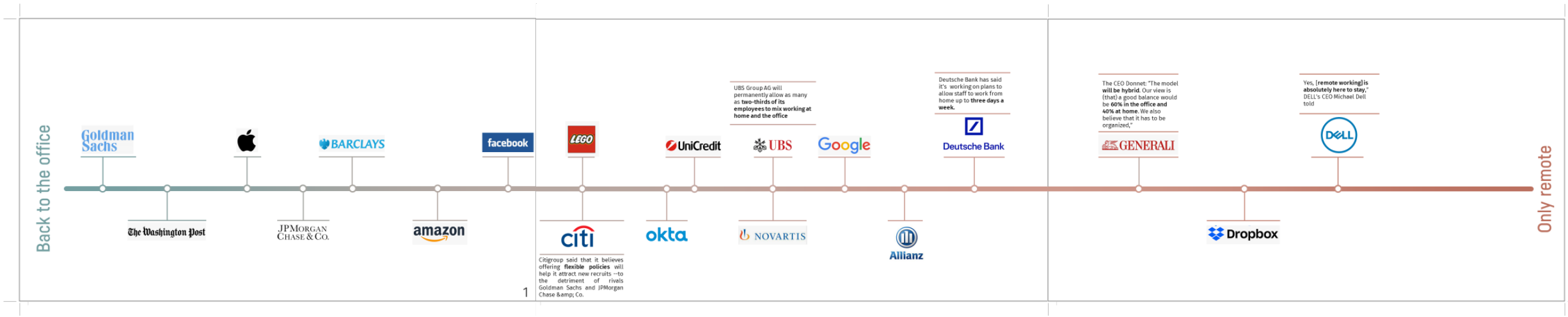
What is your approach /opinion on the hybrid modell?

(% home office vs. % in office)

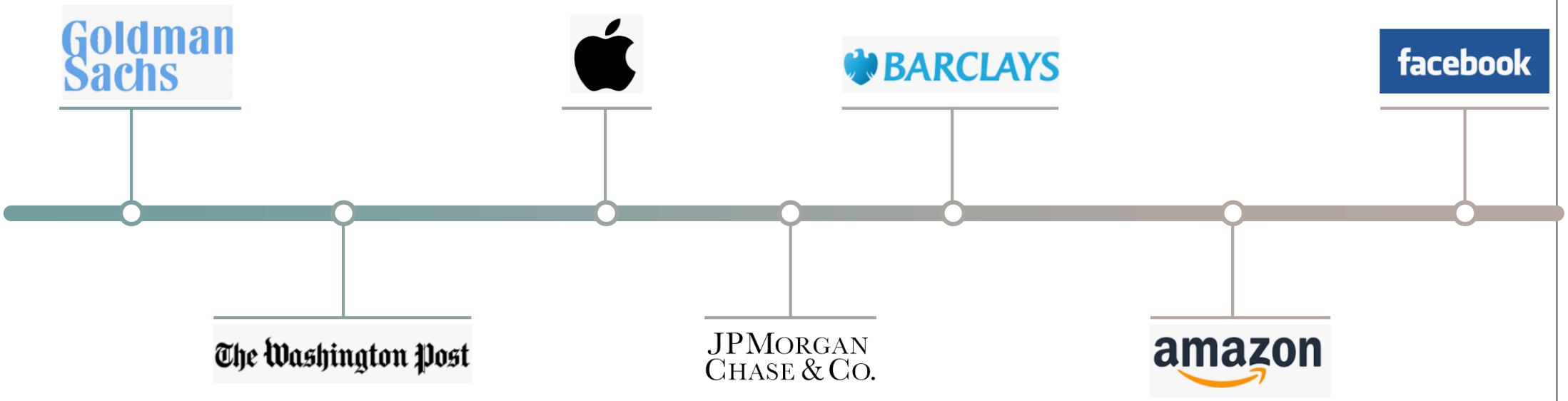
Sales tool – how to create the NEW NEXT

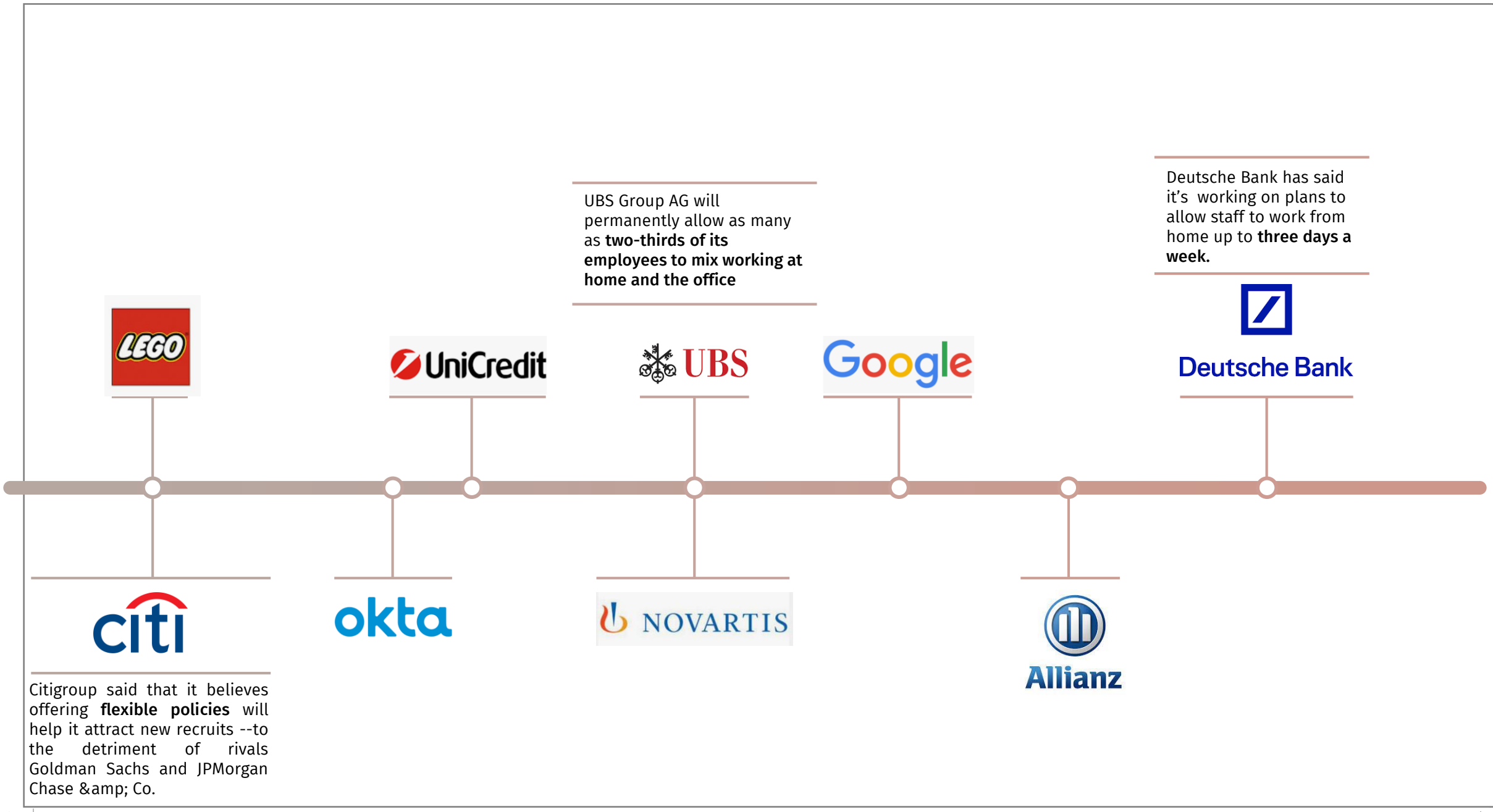


Build reputation
References


Back to the office
Goldman Sachs
The Washington Post
BARCLAYS
JPMorgan Chase & Co.
amazon
facebook
citi
Citigroup said that it believes offering flexible policies will help it attract new recruits --to the detriment of rivals Goldman Sachs and JPMorgan Chase & Co.
LEGO
UniCredit
okta
UBS Group AG will permanently allow as many as two-thirds of its employees to mix working at home and the office
UBS
NOVARTIS
Google
Allianz
Deutsche Bank has said it's working on plans to allow staff to work from home up to three days a week.
Deutsche Bank
The CEO Donnet: "The model will be hybrid. Our view is (that) a good balance would be 60% in the office and 40% at home. We also believe that it has to be organized,"
GENERALI
Dropbox
Yes, [remote working] is absolutely here to stay," DELL's CEO Michael Dell told
DELL
Only remote

Back to the office

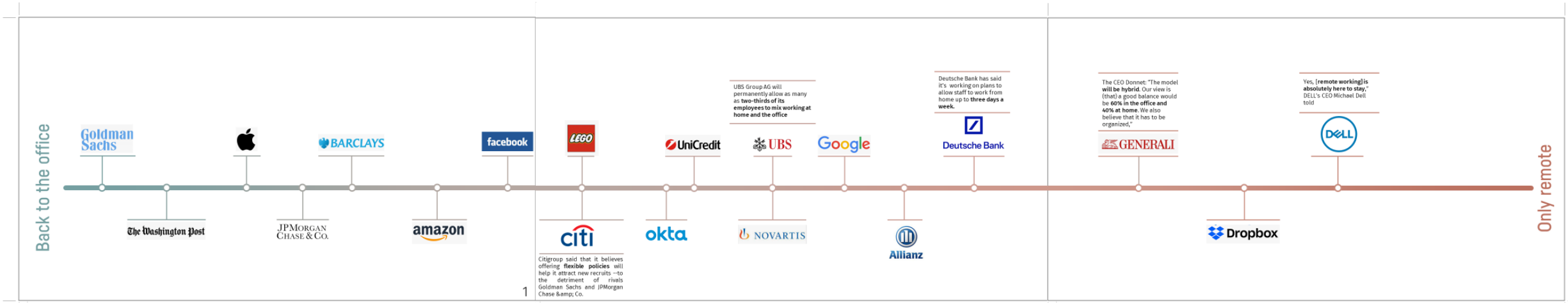



LEGO
UniCredit
UBS Group AG will permanently allow as many as **two-thirds of its employees to mix working at home and the office**
UBS
Google
Deutsche Bank has said it's working on plans to allow staff to work from home up to **three days a week.**
Deutsche Bank
citi
Citigroup said that it believes offering **flexible policies** will help it attract new recruits --to the detriment of rivals Goldman Sachs and JPMorgan Chase & Co.
okta
NOVARTIS
Allianz

The CEO Donnet: “The model **will be hybrid**. Our view is (that) a good balance would be **60% in the office and 40% at home**. We also believe that it has to be organized,”

Yes, [**remote working] is absolutely here to stay**,” DELL’s CEO Michael Dell told

Only remote


Back to the office
Goldman Sachs
The Washington Post
BARCLAYS
JPMorgan Chase & Co.
amazon
facebook
LEGO
citi
Citigroup said that it believes offering **flexible policies** will help it attract new recruits –to the detriment of rivals Goldman Sachs and JPMorgan Chase & Co.
UniCredit
okta
UBS Group AG will permanently allow as many as **two-thirds of its employees to mix working at home and the office**
UBS
NOVARTIS
Google
Allianz
Deutsche Bank has said it's working on plans to allow staff to work from home up to **three days a week.**
Deutsche Bank
The CEO Donnet: "The model **will be hybrid**. Our view is (that) a good balance would be **60% in the office and 40% at home**. We also believe that it has to be organized,"
GENERALI
Dropbox
Yes, [**remote working**] **is absolutely here to stay,**" DELL's CEO Michael Dell told
DELL
Only remote

sedus
The flex
– space as before but more flexible
sedus
Soft hybrid
-back to the office – mainly based in the office
sedus
The hybrid
- Home office and office perfectly combined

The flex

– space as before but more flexible

Soft hybrid

-back to the office – mainly based in the office

The hybrid

- Home office and office perfectly combined

sedus

The flex

– space as before but more flexible

sedus

Soft hybrid

-back to the office – mainly based in the office

sedus

The hybrid

- Home office and office perfectly combined

---

the Flex · The challenges · sedus

How can I make my employees feel safe in the office?

---

the Flex · The challenges · sedus

How can I implement a new dimension of collaboration?

---

the Flex · The challenges

How can I make my office more resilient to change?

Soft Hybrid · The challenges · sedus

How do I make employees come back to the office?

Soft Hybrid · The challenges · sedus

How do I make the office safe and attractive (again)?

Soft Hybrid · The challenges

Where is my team?

Where is my colleague?

Soft Hybrid · The challenges · sedus

How can I set up workstations that are shared by staff?

The Hybrid · The challenges · sedus

How can I support my remote workers?

The Hybrid · The challenges · sedus

How do I make employees come to the office?

The Hybrid · The challenges · sedus

How can I implement home office as benefit for both the corporate and the employees? (employer branding)

How can I make my employees feel safe in the office?

the Flex

solutions

sedus

Increase distance between work stations

the Flex

solutions

sedus

Create screening between work stations

the Flex solutions

sedus

Provide safe spaces to retreat

(se:cube, informal meeting areas with distancing)

How can I make my office more resilient to change?

the Flex solutions

sedus

Use multi-purpose furniture solutions

the Flex

solutions

sedus

Select furniture solutions that provide flexibility

the Flex

solutions

sedus

Consider using furniture on castors to modify space

the Flex

The challenges

sedus

How can I implement a new dimension of collaboration?

the Flex solutions

sedus

Create space for workshops – providing different settings to enhance the change of posture

the Flex solutions

sedus

Create new kind of spaces to trigger creativity and enhance spontaneous interaction

Soft Hybrid

The challenges

sedus

Where is my team?

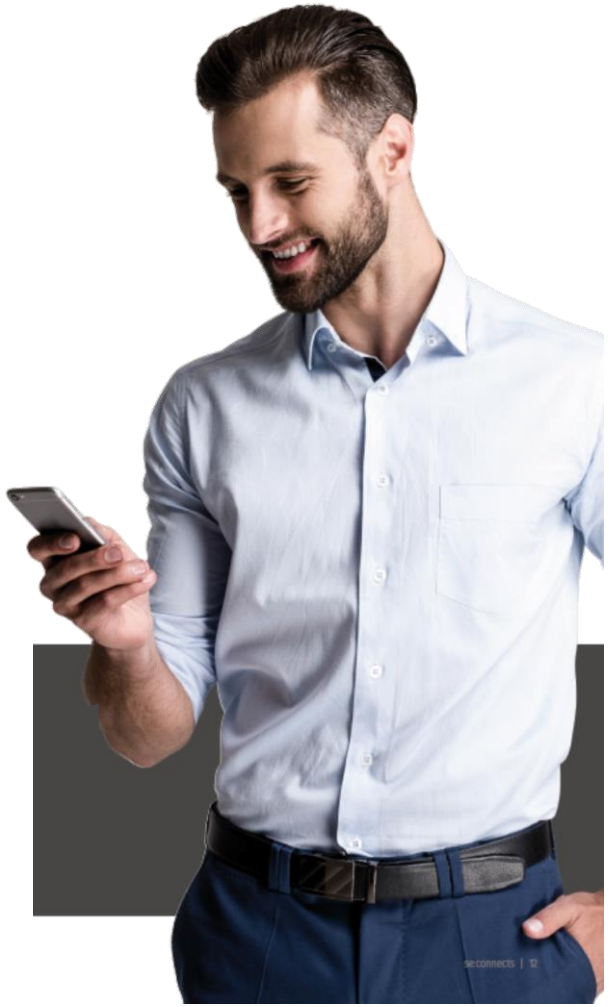
Where is my colleague?

Soft Hybrid

solutions

sedus

se:connects
The App and software solution for space management and to find colleagues



The challenges

sedus

How do I make employees come back to the office?

Soft Hybrid

solutions

sedus

Make people feel home at work

Soft Hybrid

solutions

sedus

Create community space

Soft Hybrid

solutions

sedus

Create spaces to retreat and focus

Soft Hybrid

The challenges

sedus

How can I set up workstations that are shared by staff?

Soft Hybrid

solutions

sedus

se:connects makes it easy to manage space and to book your personal workstation

Distance Management

Wenn ein Arbeitsplatz gebucht wurde, sind nur Arbeitsplätze mit ausreichendem Sicherheitsabstand zu diesem Platz buchbar.

Home-Office-Status

Welcher Kollege im Home-Office oder Büro ist, kann über den neuen Home-Office-Status sichtbar gemacht werden.

Zugangs-Limitierung

Überwachung der Anzahl von Personen in Gebäuden, Etagen oder Räumen anhand von People Counting Sensoren.

Distance Alarm (optional)

Wenn sich Mitarbeiter zu nahe-kommen, wird am Endgerät ein Alarm per Ton oder Vibration ausgelöst (Smart Crowd Management by Kapsch).

Soft Hybrid

solutions

sedus

Create the an agile home base to adapt to team´ s needs

Soft Hybrid

The challenges

sedus

How do I make the office safe and attractive (again)?

Soft Hybrid

solutions

sedus

Create space for informal meeting

Soft Hybrid

solutions

sedus

Valorise break out areas – be generous to create safety

Soft
Hybrid

solutions

sedus

Increase the quality of the work stations

(ergonomy and enabling technology)

The challenges

sedus

How can I support my remote workers?

the Hybrid solutions

sedus

Good and attractive ergonomic home-office furnishings

the Hybrid solutions

se:connects helps people to find their colleagues and employees

sedus

Distance Management

Wenn ein Arbeitsplatz gebucht wurde, sind nur Arbeitsplätze mit ausreichendem Sicherheitsabstand zu diesem Platz buchbar.

Home-Office-Status

Welcher Kollege im Home-Office oder Büro ist, kann über den neuen Home-Office-Status sichtbar gemacht werden.

Zugangs-Limitierung

Überwachung der Anzahl von Personen in Gebäuden, Etagen oder Räumen anhand von People Counting Sensoren.

Distance Alarm (optional)

Wenn sich Mitarbeiter zu nahe-kommen, wird am Endgerät ein Alarm per Ton oder Vibration ausgelöst (Smart Crowd Management by Kapsch).

the Hybrid

solutions

sedus

create attractive social space in the office

The challenges

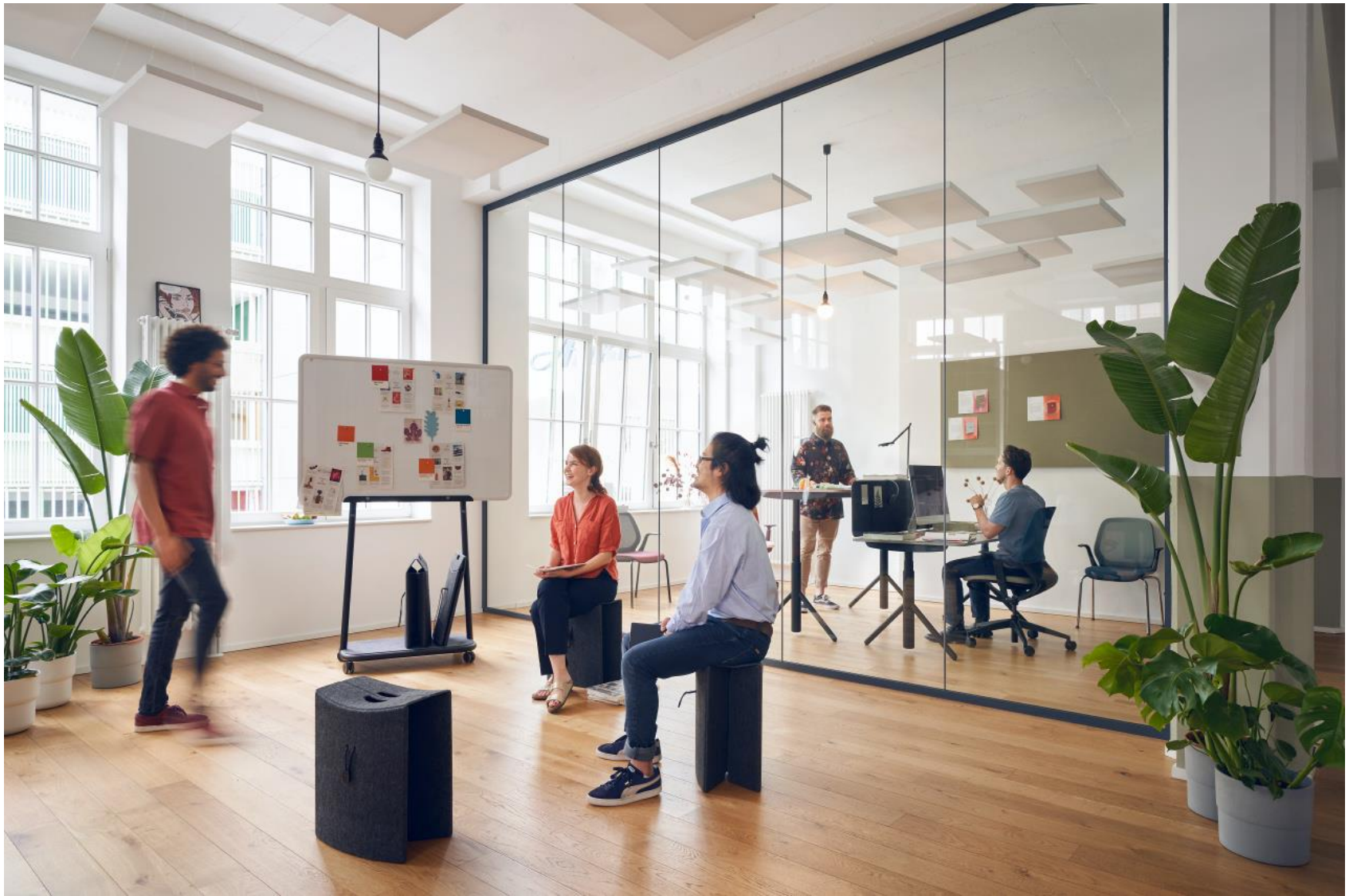
sedus

How do I make employees come to the office?

the Hybrid solutions

sedus

Create inspiring creative space to create great things together



se:hub smart storage lockers for personal shopping delivery at work

the Hybrid

solutions

sedus

create spaces to focus and express your genius

The challenges

sedus

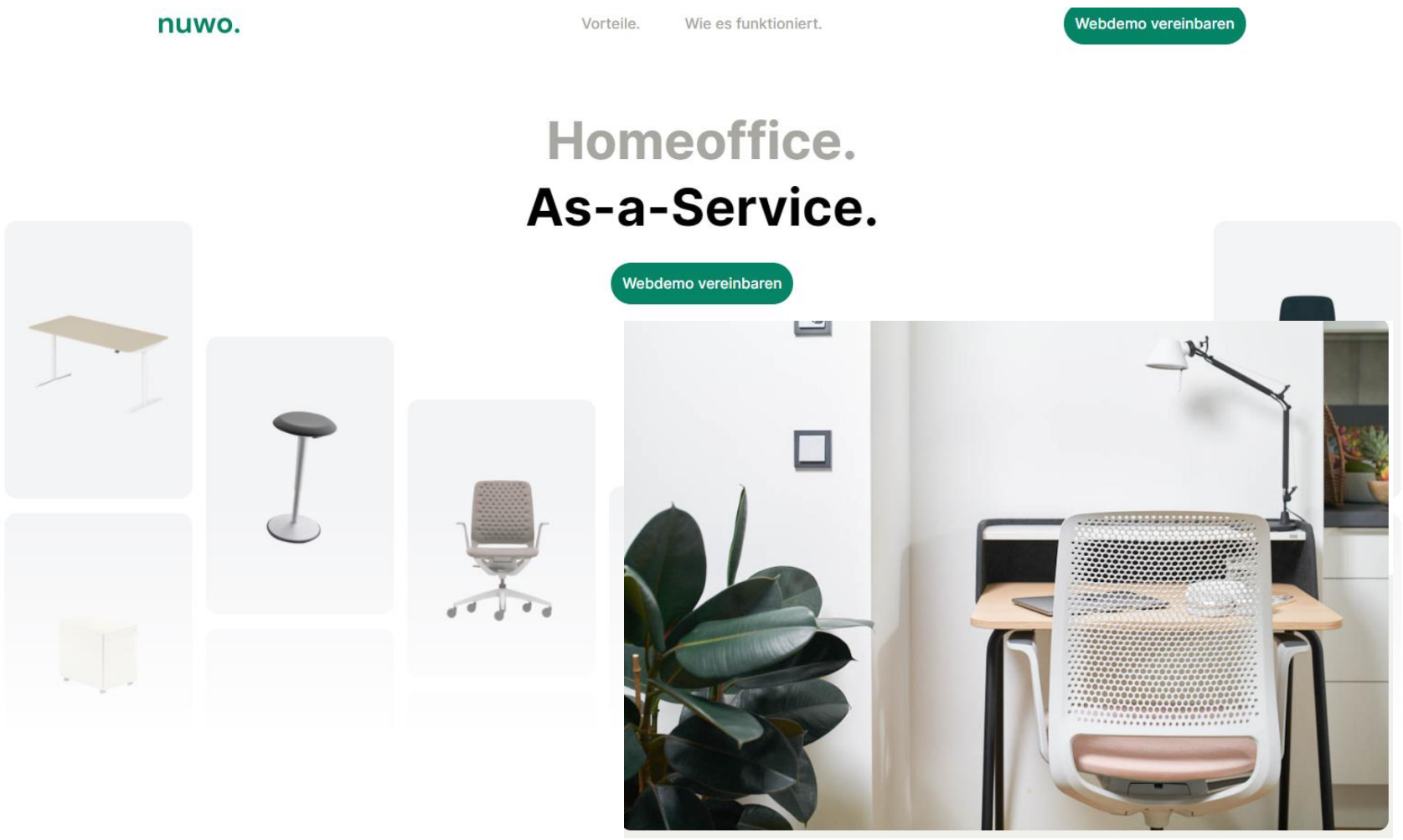
How can I implement home office as benefit for both the corporate and the employees? (employer branding)

the Hybrid solutions

sedus

Home-Office as a service

(financing services, full service solutions)



the Hybrid

solutions

Certified Ergonomic and sustainable office furniture

AGR
Aktion Gesunder Rücken e.V.

GERMAN DESIGN AWARD WINNER 2020

DESIGN AWARD 2019

Made in Germany

sedus

BACKUP

Sales tool – how to create the next office - Options

Options

Examples

Sketches 3D isometric
Worksettings

Worksettings (areas of application)

SEDUS SOLUTIONS (extended)

Stefano - WIP (September 2021)

Stefano - WIP (October 2021)

Examples To inspire

Headlines and Fotos of application

LOOK & FEEL (Looks like)

Ernst - Selection of images

Floorplan

Floorplans with Worksettings pop-ups

Back to the office simple

Examples of 3 cases

Pre

During

Post

Hybrid

Flexible

Stefano & Fabrizio - Sketch & Design of conceptual floorplan

Examples (Inspiration)

The metamorfosi office
the NEW NEXT – how to make the best of the new HYBRID MODEL

Areas of application

	Home base				
	Private space	Personal space	Team space	Common space	Community space	Semi-public space
physical space	Home office	Workstation (assigned)	Meeting place	Concentration areas - Library	Informal meeting areas	Café
		Workstation (shared)	Collaboration zone	Touch down	Relaxing areas	
digital space		Webmeeting 1:1 (shared)		Creative space (Workshops) Meeting spaces	Video conferencing	
			se:connects		Next workshop – to be discussed	